

**HYT**

An Introduction to  
HYT Science & Technology Co. Ltd.



The logo for HYT, featuring the letters 'HYT' in a bold, white, sans-serif font with a stylized graphic element above the 'Y' consisting of three parallel diagonal lines. The logo is set against a solid red rectangular background.

# **HYT——A leading radiocommunication solution provider**



- Established in 1993
- Headquarter in Shenzhen, China
- Monthly production capability of 60,000 units
- More than 1,800 employees with about 450 engineers and technical personnel

**HYT**

# HYT Tower



<http://www.hyt.cn>

# HYT Products & Solutions

The logo for HYT, featuring the letters 'HYT' in a bold, italicized, white sans-serif font on a red rectangular background.

Handheld Radio  
Mobile Radio  
Repeaters  
Patrol System  
Simul-cast system

## Conventional Radio

PT-790

MT-690

iNetra

## Tetra System Solution

Trunked system  
terminals

QH-1327 MPT trunked  
System

Digital trunked  
system

## Trunked System Solution

# Conventional Terminals

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Family  
Radio  
System



Commercial  
Radio  
System



Professional  
Radio

**NEW PRODUCT**

**HYT**

## PT-790

### *Tetra Terminal Handset*



- Talk Group – TMO: 512 / DMO: 208
- GPS Location Service
- Exceptional Audio Clarity
- Color LCD Display
- Voice Service Call
- Security Service
- Data / messaging Services

# NEW PRODUCT TC-980



## Super Features

- ◆ IP67 Water Proof
- ◆ 5W RF Power( UHF&VHF)
- ◆ Real Time Clock and Soft Power Off
- ◆ Voice Record ( Optional)
- ◆ Data Transmission
- ◆ HDC1200 HDC2400™ DTMF 2-Tone
- ◆ Patrol /Encryption/ Smartrunk Expansion ( optional) \*

Model	Frequency	Mass Production
TC-980	450-520MHz	1/31/2008
	400-470MHz	1/31/2008
	136-174MHz	3/31/2008



# Trunked System



- MPT1327 Trunked Radio System
- Mini-trunked Radio System
- Intelligent Extending System
- Intelligent Conventional Repeater
- Emergency Communication Vehicle
- Portable Trunked Radio



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# **Sales & Marketing**

<http://www.hyt.cn>

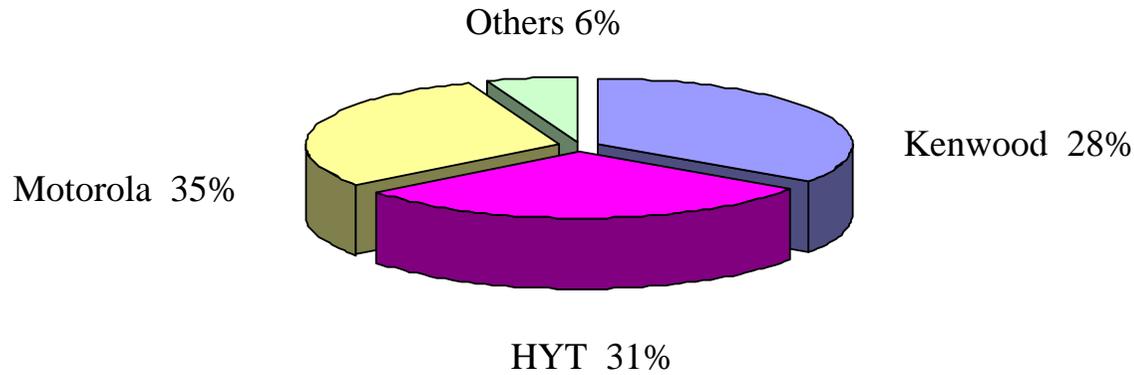
# HYT's Global Market

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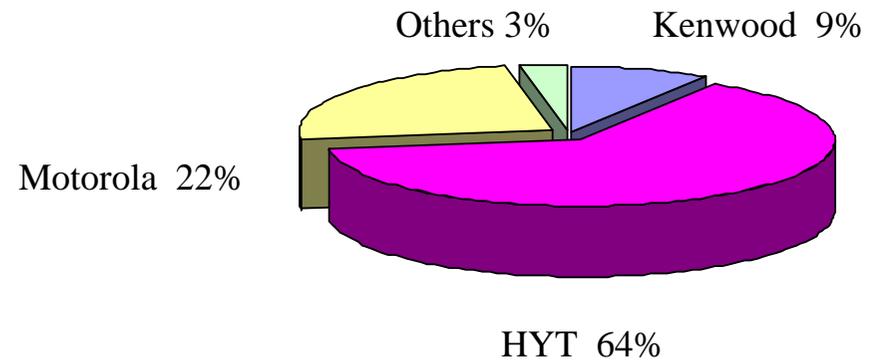
- Subsidiary company: HYT UK  
HYT America  
HYT Indonesia
- Russia, India offices (under establishment)
- 150 distributors around the world
- Products sold to more than 80 countries



# HYT's Market Share in China (2006)

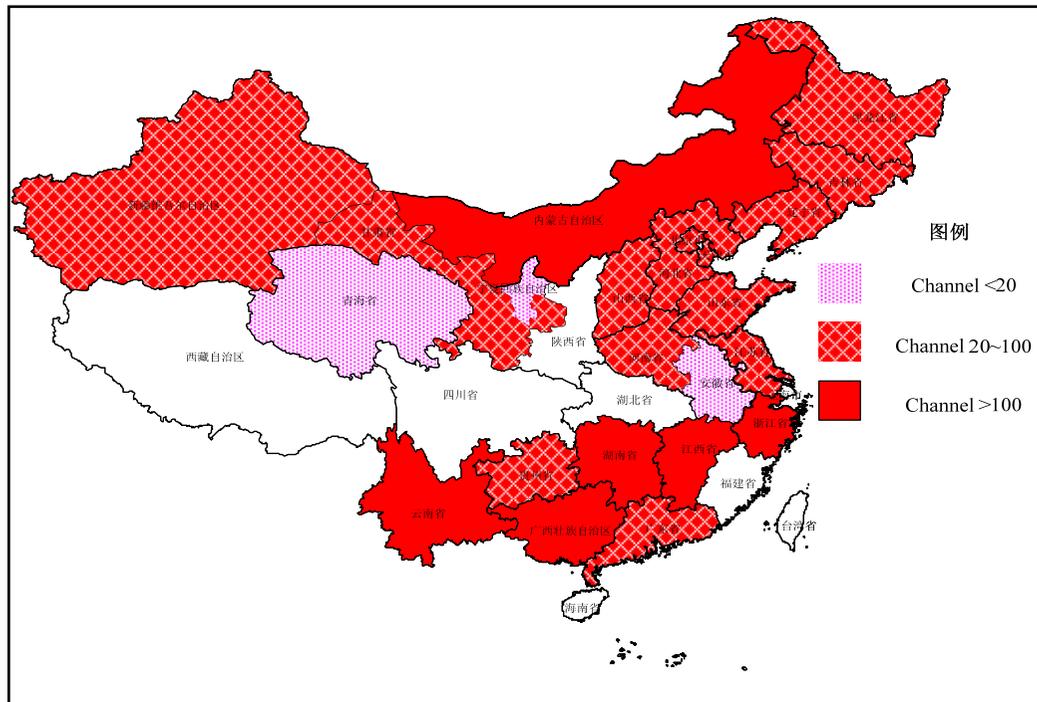


Conventional Terminals



Trunked System

# HYT's Trunked System in China (2007)



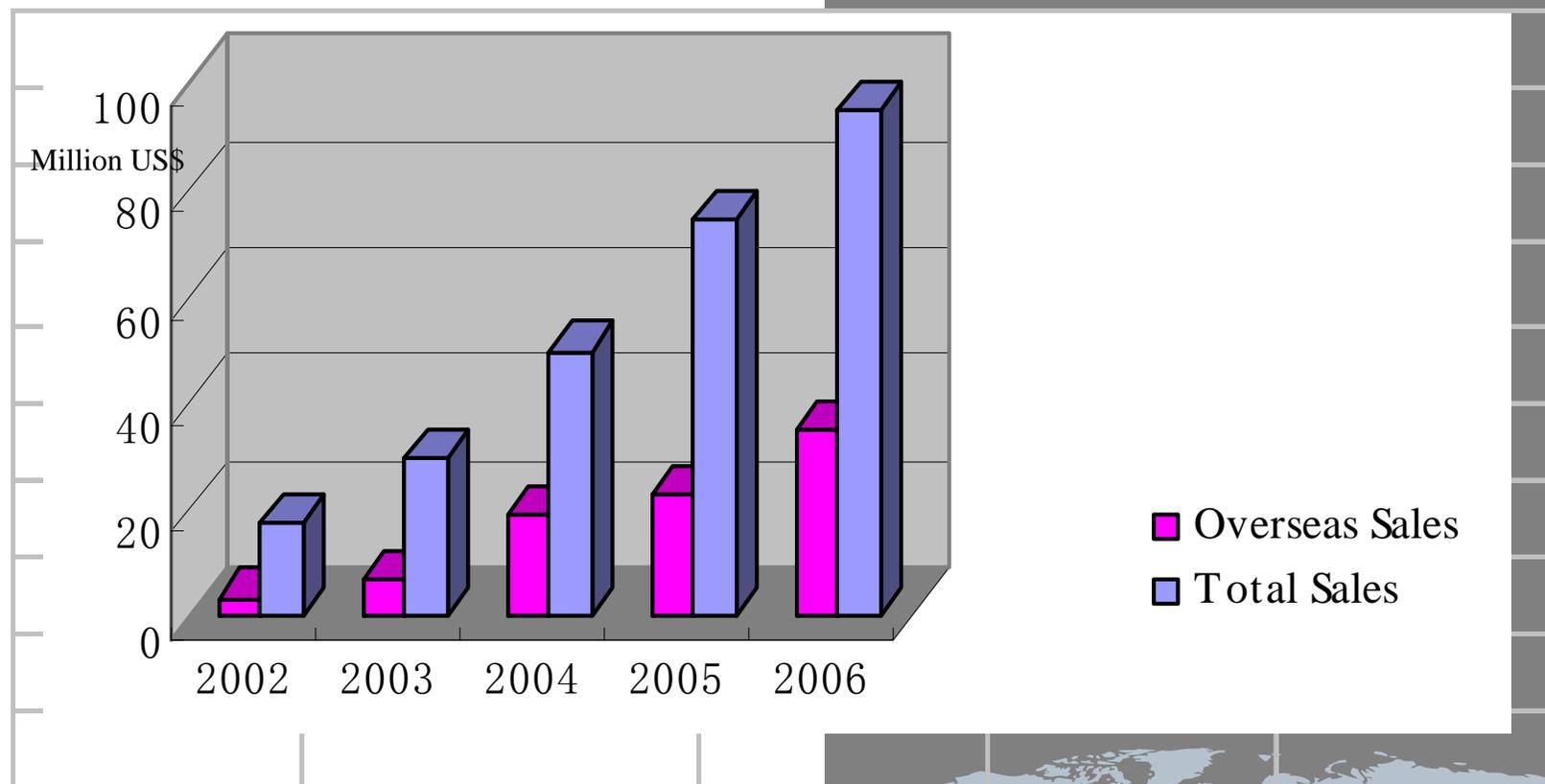
Market share in China: 70%

## Key Customer List in China

- ◆ General staff of PLA
- ◆ PLA., Chengdu
- ◆ Yunnan Provincial Police, PRC
- ◆ Ningbo Metropolitan Police PRC
- ◆ Mongolia Provincial Police, PRC
- ◆ Guangxi Police PRC

# Overseas Sales

**HYT**



The overseas sales has dramatically increased at the annual rate of 300% from 2001 to 2006



# Major Customer List

- ◆ United States Federal Army
- ◆ United States Postal office
- ◆ Korean Air Force
- ◆ Hong Kong government
- ◆ Russia Police
- ◆ Sri Lanka Air Force
- ◆ Philippine Parliament
- ◆ Iraq Police
- ◆ South Africa Cape Town Police
- ◆ Chinese State Police

**HYT**



# Exhibitions



EFJohnson  
Our Mission—Your Safety

**HYT**

ICOM

KENWOOD  
Listen to the Future

MACOM

maxon

MIDLAND  
RADIO CORPORATION

MOTOROLA

ZAIT  
radio  
communications

Vertex Standard



2007 in Germany (CeBIT )



2006 in Belgium



2006 in the US (IWCE)



# HYT Distributors



**Malaysian distributors in HYT**



**HYT staff in Australia distributors meeting**



**Korean distributors in HYT**



**German distributors in HYT**

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# Research & Development

<http://www.hyt.cn>

# Research Center

**HYT**

- ❖ Professional Wireless Project R&D Center
- ❖ Trunked System Research Center



# Main Laboratories

**HYT**



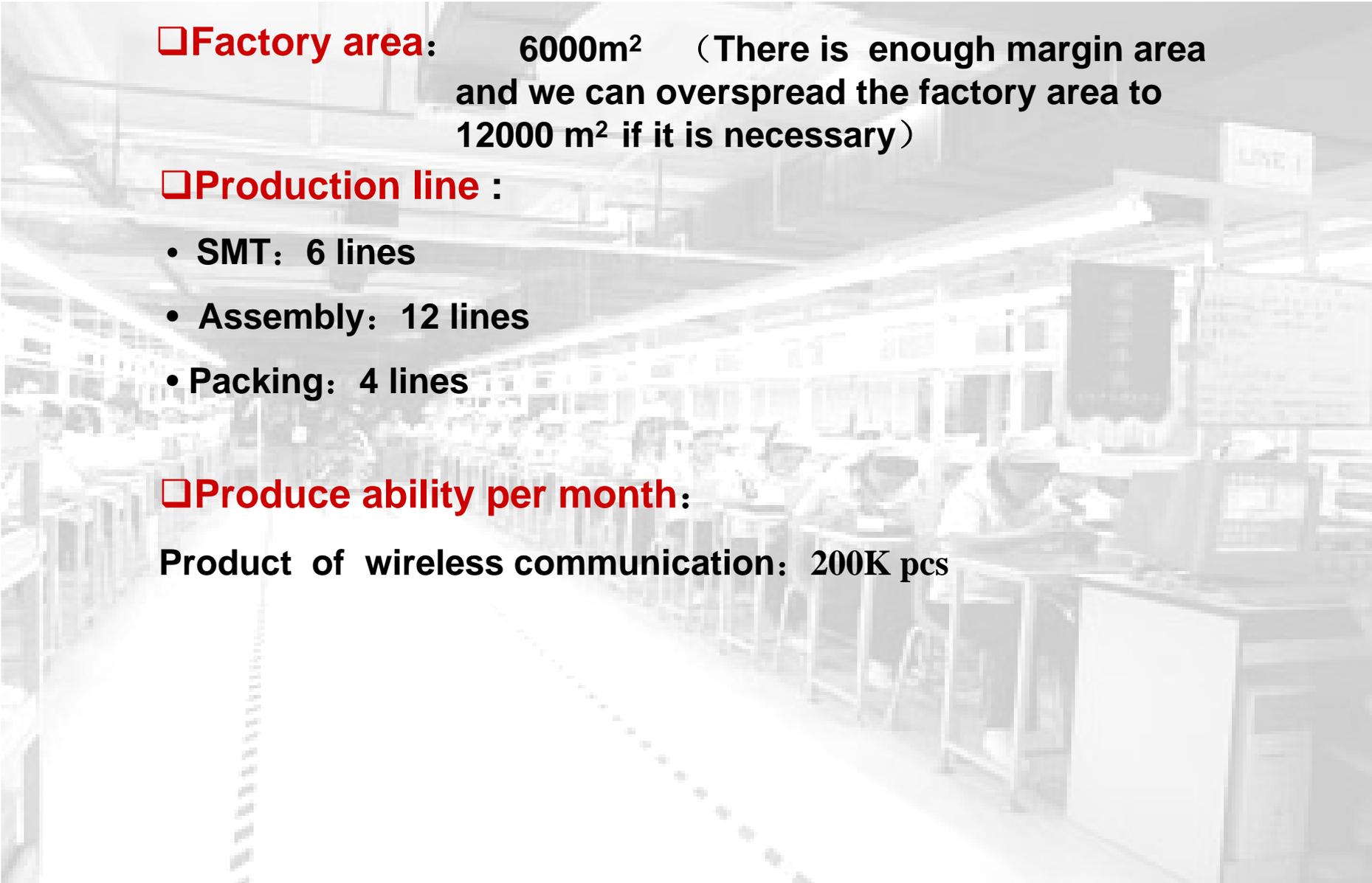
- ❖ High Frequency Laboratory
- ❖ General Standard Laboratory
- ❖ Environmental Laboratory

***chapter*** **1** **Factory Dimensions**

***chapter*** **2** **Production and testing equipment**

***chapter*** **3** **Manufacture technics**

***chapter*** **4** **Automatization and information**

A grayscale photograph of a factory floor. In the foreground, there is a long, narrow aisle with a dashed white line on the floor. On the right side, there are several workstations with workers wearing white lab coats and caps. In the background, there are various pieces of industrial equipment and shelving units. The overall scene is a typical manufacturing environment.

**□ Factory area:** 6000m<sup>2</sup> (There is enough margin area and we can overspread the factory area to 12000 m<sup>2</sup> if it is necessary)

**□ Production line :**

- SMT: 6 lines
- Assembly: 12 lines
- Packing: 4 lines

**□ Produce ability per month:**

**Product of wireless communication: 200K pcs**

# Factory Dimensions

**HYT**



## SMT Workshop

# Main Equipment

**HYT**



Automatic Imprinter



SMT machine



X-Ray measure machine



Comprehensive apparatus /  
swept apparatus



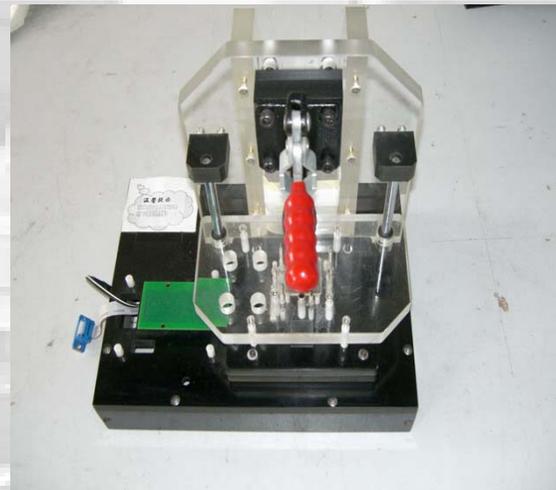
Ultrasonic jointing machine



Automatic testing stage

# Manufacture Equipment

**HYT**



Automatic design and empolder clamp



**Production line collocation and installation**



# OA & Management System



**HYT Automatic testing stage**



**Office automatic system (OA)**



**ORACLE ERP system**



**Bar Code system**

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**Reliability**

<http://www.hyt.cn>

# Reliability

Adhering to our quality objective of 'customer satisfaction', HYT established perfect quality assurance and control system.



电压测试



浸水测试



振动测试

品质体系: ISO9001: 2000  
环境可靠性测试标准: 美国军用标准 (MIL-STD883C)  
产品检验: 性能测试, 振动实验, 加速寿命老化实验等  
材料检验: 全部按照 GB-2019-41 (1995) 进行检验



# Reliability



Long-term cooperation with worldwide famous electronic and components manufacturers such as National Semiconductor Corporation, Panasonic, Hitachi, Toshiba, and Mitsubishi.

Rotary switch	<b>ELMA</b> <b>TOCOS</b>
PTT button	<b>ALPS</b>
Socket	HOSIDEN
Microprocessor	
Memory	
Amplifier	<b>TOSHIBA</b> 
Transistor	<b>PHILIPS</b> 
Diode	<b>Hitachi</b> 
Resistor, Capacitor	
Crystal Filter	
Speaker	<b>FOSTER</b>
Battery Cell	<b>SANYO</b>

# Reliability



- ◆ Quality Management : ISO9001:2000



- ◆ Environmental test standard: MIL-STD-810

- ◆ Material inspection: ISO 2895-4:1999

- ◆ Other tests:

Performance test

User Simulation test

Field test



# R&D Center Labs

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Environmental Test Lab



RF Lab



General Lab



Trunking System Lab (located in Harbin)

# Reliability Experiments

**HYT**

- ◆ High Temperature Test
- ◆ Low Temperature Test
- ◆ Thermal Shock Test
- ◆ Rain Test
- ◆ Humidity Test
- ◆ Salt Fog Test
- ◆ Dust Test
- ◆ Low Pressure Test
- ◆ Vibration Test
- ◆ Drop Test
- ◆ Corrosion Test



Low Temperature Test



Salt Fog Test



Vibration Test

# Reliability Experiments

**HYT**

## High Temperature Test

To make sure the radio can work at +55 °C without any deterioration be stored at + 60 °C.

## Low Temperature Test

To make sure the radio can work normally at -25 °C be stored at -40 °C.



# Reliability Experiments

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## Thermal Shock Test

To determine whether the product can withstand sudden changes in the temperature without any temporary

or permanent deterioration in performance after several test cycles.



## Rain Test

Test the radio's ability to resist water.



# Reliability Experiments

**HYT**

## Dust Test

Evaluate the radio's ability to resist effect of sand and particles.

## Vibration Test

Determine radio's resistance to vibration stresses encountered in shipment and application environment.

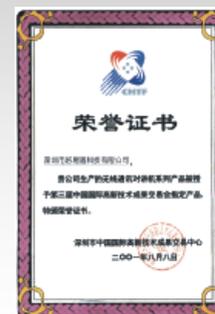


**Vibration test platform**

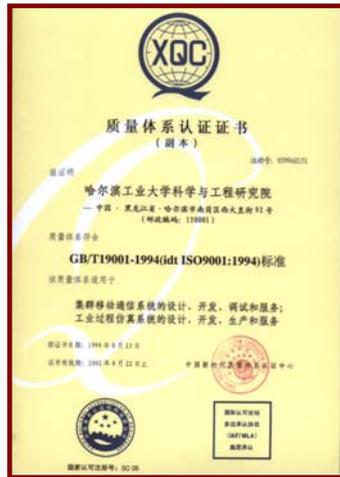
Max vibration frequency  
4000Hz, acceleration 70g

# HYT Milestone Events

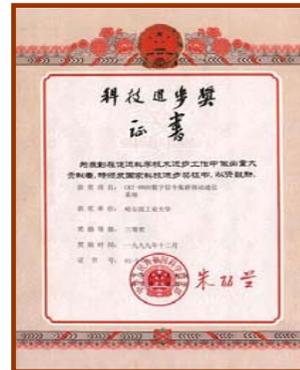
- 1995: Development of the first two-way radio for the commercial market in China
- 2001: Acquirement of CE, FCC, PCT certificates
- 2002: Authorization of registered UN supplier
- 2003: Registration in Tetra MOU and APCO organization
- 2004: Provision of trunked system to Iraq Police Force
- 2005: Entry into Japan market; acquirement of orders from U.S.A Federal Army and Postal office
- 2006: Awarded the Tech-innovation prize of Chinese government
- 2007: Awarded "The Leading Enterprise " Prize of Shenzhen government



# Awarded Certificates



ISO9001  
Certificate



National Certificate of  
Technology Progress



National Significant  
New Product Certificate



National New  
Product Certificate



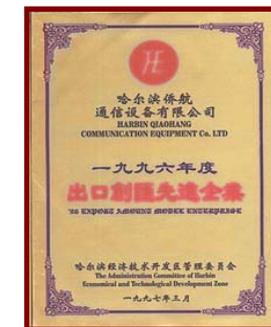
2002 Credible  
Company



Certificate of  
Technology Progress



Silver Medal of  
Technology Progress

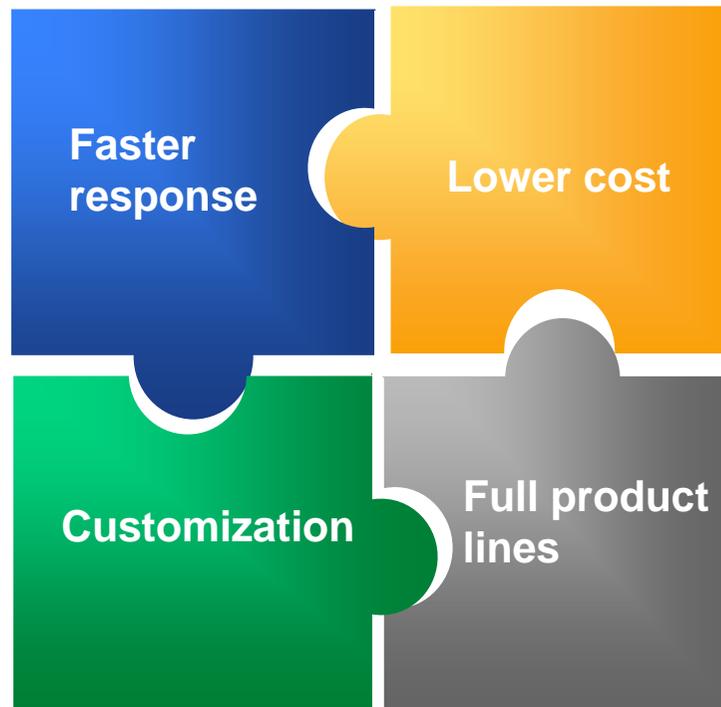


Advanced  
Company of  
Exportation

# Summary



## HYT



## Our customer



**HYT**

*Professional Two-way Radios*

Team up with HYT

Dance to the beat of security!



<http://www.hyt.cn>